

BEFORE THE
POSTAL RATE COMMISSION
WASHINGTON, D.C. 20268-0001

EXPERIMENTAL RATE AND SERVICE CHANGES
TO IMPLEMENT NEGOTIATED SERVICE AGREEMENT
WITH CAPITAL ONE SERVICES, INC.

Docket No. MC2002-2

RESPONSE OF UNITED STATES POSTAL SERVICE WITNESS JAMES D. WILSON
TO INTERROGATORIES OF OFFICE OF THE CONSUMER ADVOCATE
(OCA/USPS-T4-12)

The United States Postal Service hereby provides the responses of witness
Wilson to the following interrogatories of Office of the Consumer Advocate:

OCA/USPS-T4-12, filed on October 25, 2002.

Each interrogatory is stated verbatim and is followed by the response.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

By its attorneys:

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November 4, 2002

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OCA/USPS-T4-12. Please refer to your response to OCA/USPS-T4-9(d). Please provide the figures, and the citations thereto, used in the formula that estimates the "\$15.00 [cost] per First-Class Mail enrollee in the ACS program."

RESPONSE:

The following estimates were used in the calculation of the cost to enroll a First-Class mailer in the ACS program:

Annual contract labor costs of ACS employees:	\$ 175,000
Percent of time spent on enrolling customers in ACS (all mail classes):	50%
Total number of First-Class ACS customers (FY02):	1500
Total number of all ACS customers (FY02):	6000

The formula used to calculate the cost using the above data assumptions was:

(Labor costs * % of time spent on enrollment * % First-Class of ACS / First-Class ACS Participants)

$$(175,000 * .5 * (1500/6000) / 1500) = \$ 14.58$$

CERTIFICATE OF SERVICE

I hereby certify that I have this day served the foregoing document upon all participants of record in this proceeding in accordance with section 12 of the Rules of Practice.

Nan K. McKenzie

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